

Half-Year Report January-June 2023



Second quarter 2023: Profitable growth continued despite challenges in the operating environment

April-June 2023

- Net sales increased 17.2 percent to EUR 43.5 million (EUR 37.1 million). The effect of exchange rates on the comparison period's net sales was EUR -0.6 million and at comparable exchange rates, net sales increased by 19.0 percent.
- Operating profit (EBITA) was EUR 12.5 million (EUR 10.0 million) or 28.7 percent (26.9 %) of net sales.
- Operating profit (EBIT) was EUR 10.5 million (EUR 9.1 million) or 24.1 percent (24.4 %) of net sales.
- Earnings per share were EUR 0.31 (EUR 0.41).

January-June 2023

- Net sales increased 21.5 percent to EUR 83.4 million (EUR 68.7 million). The effect of exchange rates on the comparison period's net sales was EUR 0.1 million and at comparable exchange rates, net sales increased by 21.3 percent.
- Operating profit (EBITA) was EUR 20.3 million (EUR 15.6 million) or 24.3 percent (22.7 %) of net sales.
- Operating profit (EBIT) was EUR 16.3 million (EUR 13.7 million) or 19.5 percent (20.0 %) of net sales.
- Earnings per share were EUR 0.48 (EUR 0.56).

The figures in brackets refer to the comparison period, i.e., the corresponding period in the previous year. The percentage of change in net sales at comparable exchange rates is calculated by translating the net sales from the comparison period 2022 with the actual exchange rates of the reporting period 2023 and by comparing the reported net sales in 2023 with the calculated 2022 net sales at comparable exchange rates.

Key figures

EUR 1,000	4-6/2023	4-6/2022	Change, %	1-6/2023	1-6/2022	Change, %	1-12/2022
Net sales	43,469	37,090	17.2%	83,440	68,661	21.5%	155,318
Operating profit (EBITA)	12,492	9,971	25.3%	20,292	15,558	30.4%	42,249
EBITA, %	28.7%	26.9%		24.3%	22.7%		27.2 %
Operating profit (EBIT)	10,484	9,052	15.8%	16,277	13,720	18.6%	36,870
EBIT, %	24.1%	24.4%		19.5%	20.0%		23.7 %
Return on equity, %	8.5%	19.0%		13.2%	26.2%		49.6 %
Return on investment, %	8.5%	12.6%		13.1%	19.1%		41.5 %
Interest-bearing liabilities ¹	29,051	19,934	45.7%	29,051	19,934	45.7%	28,159
Cash and cash equivalents ¹	26,821	18,615	44.1%	26,821	18,615	44.1%	8,815
Net gearing, % ¹	2.3%	2.4%		2.3%	2.4%		22.3 %
Equity ratio, % ¹	56.6%	52.7%		56.6%	52.7%		52.8 %
Earnings per share (EPS), EUR	0.31	0.41	-23.5%	0.48	0.56	-13.6%	1.36
Diluted earnings per share, EUR	0.31	0.40	-21.6%	0.48	0.55	-11.5%	1.36
Personnel, on average	717	574	25.0%	708	555	27.7%	603

¹ At the end of the period

Juha Varelius, President and CEO

In the second quarter of 2023, Qt Group's net sales increased 19 percent at comparable currencies and were EUR 43 million. The sales of developer licenses for embedded devices increased well, which supports the income from distribution licenses in the long term. Net sales from distribution licenses have developed well throughout the review period. Challenging macroeconomic operating environment was perceivable in particular in our North American sales and demand for consulting services.

EBITA amounted to EUR 12 million during the second quarter, an increase of 25 percent compared to the previous year. EBITA margin was 29 percent. Due to the scalability of our business and good financial performance, our ability to ensure profitability is at a very good level. We have continued to make necessary growth investments in sales to support our growth objectives.

The release of Qt 6.5 LTS in April brought several new functionalities and improvements to graphics, UI development, and the application backend. The new Qt Quick Effect module provides ready-to-use graphical effects that can be easily combined without compromising performance. Additionally, we enhanced connections to web services across different modules, making integrating web-based functionalities into applications smoother and facilitating data exchange between devices. In the second quarter, we also released versions of Axivion Suite 7.6, Qt for MCUs 2.5 LTS, and Qt Design Studio 4.2 software, among others.

Ensuring a smooth product development process and delivering a top-notch user experience to end customers are essential for our customers, and we have a very good opportunity to boost net sales growth in the second half of the year. We keep our outlook for the full year 2023 unchanged.

Outlook for 2023

We estimate that our full-year net sales for 2023 will increase by 20-30 percent year-on-year at comparable exchange rates and that our operating profit margin (EBITA-%) will be 20-30 percent in 2023.

News conference

A news conference, where CEO Juha Varelius and CFO Jouni Lintunen will present the results, will be held on August 3, 2023, at 15.00-16.00 EEST in Helsinki, Finland and as a webcast at <http://www.qt.io/investors>. Analysts and investors can participate in the news conference in person and via conference call at <https://palvelu.flik.fi/teleconference/?id=10010163>

Financial information

NET SALES

EUR 1,000	4-6/2023	4-6/2022	Change, %	1-6/2023	1-6/2022	Change, %	1-12/2022
License sales and consulting	39,981	31,593	26.5%	76,130	58,649	29.8 %	136,355
Maintenance revenue	3,488	5,496	-36.5%	7,309	10,012	-27.0 %	18,963
Total	43,469	37,090	17.2%	83,440	68,661	21.5 %	155,318

Qt Group Plc's net sales for the second quarter amounted to EUR 43.5 million (EUR 31.7 million), up 17.2 percent. License sales and consulting increased by 26.5 percent and maintenance revenue decreased by 36.5 percent. The effect of exchange rates on the comparison period's net sales was EUR -0.6 million, and at comparable exchange rates, net sales increased by 19.0 percent.

Qt Group's net sales for January-June 2023 amounted to EUR 83.4 million (EUR 68.7 million), up 21.5 percent. License sales and consulting grew by 29.8 percent, and maintenance decreased by 27.0 percent. The effect of exchange rates on the comparison period's net sales was EUR 0.1 million. At comparable exchange rates, net sales increased by 21.3 percent.

FINANCIAL PERFORMANCE

EUR 1,000	4-6/2023	4-6/2022	Change, %	1-6/2023	1-6/2022	Change, %	1-12/2022
Net sales	43,469	37,090	17.2%	83,440	68,661	21.5 %	155,318
Other operating income	12	11	6.6%	17	22	-25.1 %	64
Materials and services	-980	-1,590	-38.4%	-2,292	-3,392	-32.4 %	-6,915
Personnel expenses	-21,544	-17,824	20.9%	-44,135	-34,812	26.8 %	-74,816
Depreciation, amortization and impairment (excl. intangible assets arising from business combinations)	-763	-746	2.3%	-1,525	-1,472	3.6 %	-3,003
Other operating expenses	-7,702	-6,969	10.5%	-15,213	-13,450	13.1 %	-28,400
Operating result (EBITA)	12,492	9,971	25.3 %	20,292	15,558	30.4 %	42,249
EBITA-%	28.7 %	26.9 %		24.3 %	22.7 %		27.2 %
Depreciation (Intangible assets arising from business combinations)	-2,008	-919	118.5 %	-4,015	-1,838	118.5 %	-5,378
Operating result (EBIT)	10,484	9,052	15.8%	16,277	13,720	18.6 %	36,870
EBIT-%	24.1 %	24.4 %		19.5 %	20.0 %		23.7 %

In the second quarter of 2023, the operating profit (EBITA) amounted to EUR 12.5 million (EUR 10.0 million).

Operating profit (EBIT) in the second quarter of 2023 was EUR 10.5 million (EUR 9.1 million).

Qt Group's earnings before tax for the second quarter totaled EUR 10.0 million (EUR 10.5 million) and the result was EUR 7.9 million (EUR 10.2 million). Income taxes for April-June amounted to EUR 2.1 million (EUR 0.3 million).

Earnings per share in the second quarter amounted to EUR 0.31 (EUR 0.41).

In January-June 2023 the operating profit (EBITA) amounted to EUR 20.3 million (EUR 15.6 million).

Operating profit (EBIT) in January-June 2023 was EUR 16.3 million (EUR 13.7 million).

Qt Group's earnings before tax for the first half-year totaled EUR 15.3 million (EUR 15.5 million) and the result was EUR 12.3 million (EUR 14.0 million). Income taxes for the period amounted to EUR 3.1 million (EUR 1.4 million).

Earnings per share in the first half of 2023 amounted EUR 0.48 (EUR 0.56).

FINANCING AND INVESTMENTS

In January-June 2023, cash flow from operating activities was EUR 21.3 million (EUR -7.3 million). Qt Group's cash and cash equivalents totaled EUR 26.8 million (EUR 18.6 million) at the end of June 2023.

Qt Group's consolidated balance sheet total at the end of June 2023 stood at EUR 189.9 million (EUR 120.3 million). Net cash flow from investments in January-June 2023 was EUR -2.2 million (EUR -3.5 million). In 2023, EUR 1.8 million was paid as the rest of the earn-out from the froglogic acquisition in 2021.

Equity ratio was 56.6 percent (52.7%) and gearing 2.3 percent (2.4%). Interest-bearing liabilities amounted to EUR 29.1 million (EUR 19.9 million), of which short-term loans accounted for EUR 2.7 million (EUR 17.3 million).

In January-June 2023, return on investment was 13.1 percent (19.1%) and return on equity was 13.2 percent (26.2%).

PERSONNEL

Geographical distribution of personnel:

Personnel, on average	4-6/2023	4-6/2022	Change, %	1-6/2023	1-6/2022	Change, %	1-12/2022
Finland	208	166	25.1%	202	159	26.7 %	169
Rest of Europe & APAC	397	314	26.5%	393	305	28.7 %	336
North America	112	95	18.2%	114	91	25.9 %	97
Total	717	574	25.0%	708	555	27.7 %	603

Other events during the reporting period

GOVERNANCE

Qt Group Plc's Annual General Meeting (AGM) held on March 14, 2023, adopted the company's financial statements, including the consolidated financial statements for the accounting period 1 January – 31 December 2022, reviewed the Remuneration Report for company's governing bodies and discharged the Members of the Board and the Chief Executive Officer from liability. The AGM decided that based on the balance sheet to be adopted for the accounting period ended December 31, 2022, no dividend will be paid. The AGM decided to elect six members to the Board. Robert Ingman, Leena Saarinen, Mikko Marsio and Mikko Välimäki were re-elected and Marika Auramo and Matti Heikkonen were elected as Board members. At the Organizing Meeting held after the General Meeting, Robert Ingman was elected as Chair of the Board and Leena Saarinen was elected as Vice Chair of the Board.

The AGM authorized the Board to decide on the repurchase and/or acceptance as pledge of a maximum of 2,000,000 of the company's own shares by using funds in the unrestricted equity. The Board shall decide on how the shares will be repurchased. The shares may be repurchased otherwise than in proportion to the shareholdings of the current shareholders. The authorization also includes the acquisition of shares through public trading organized by Nasdaq Helsinki Ltd in accordance with its and Euroclear Finland Ltd's rules and instructions, or through offers made to shareholders. The shares may be repurchased in order to improve the capital structure of the company, to finance or carry out acquisitions or other arrangements, to carry out the company's share-based incentive schemes, to be transferred for other purposes, or to be cancelled. The shares shall be repurchased for a price based on the fair value quoted in public trading. The authorization shall be valid for 18 months from the issue date of the authorization, i.e. until September 14, 2024 and it replaces any earlier authorizations on repurchase and/or acceptance as pledge of company's own shares.

The AGM authorized the Board to decide on share issue and granting of special rights pursuant to Chapter 10 Section 1 of the Companies Act, subject to or free of charge, in one or several tranches on the following terms: The maximum total number of shares to be issued by virtue of authorization is 2,000,000. The authorization concerns both the issuance of new shares as well as the transfer of treasury shares. By virtue of the authorization, the Board of Directors is entitled to decide on share issues and granting of special rights waiving the pre-emptive subscription rights of the shareholders (directed issue). The authorization may be used in order to finance or carry out acquisitions or other arrangements, to carry out the company's share-based incentive schemes and to improve the capital structure of the company, or for other purposes decided by the Board of Directors. The authorization includes the Board of Directors' right to decide on all terms relating to the share issue and granting of special rights including the subscription price, its payment and its entry into the company's balance sheet. The authorization shall be valid for 18 months from the issue date of the authorization, i.e. until September 14, 2024 and it replaces any earlier authorizations on share issue and granting of special rights.

CHANGES IN THE MANAGEMENT TEAM

Steffan Schumacher (b. 1975, Bachelor of IT), was appointed as Qt Group's Senior Vice President, Sales, and member of the Management Team effective from 1 June 2023. Juhapekka Niemi, (b. 1968, IT Engineer) moved on to Senior Vice President, Business Development, and he continues as a Management Team member.

Events after the reporting period

The company had no events deviating from normal business operations after the end of the review period.

Risks and business uncertainties

Qt Group's risks and uncertainties are related to potential significant changes in the operating environment of the company and its customers, and Qt Group's ability to execute its strategy.

Qt Group's solutions increase productivity in the product development process of mobile and desktop applications, and embedded devices with graphical user interfaces from user interface design to software development, quality assurance and deployment. Qt Group operates in a highly competitive industry that is characterized by the rapid emergence and development of various new technologies. The emergence and widespread adoption of significant new technology can potentially reduce the demand for Qt's technology.

Qt Group's distribution license revenue depends on the ability and capacity of the company's customers to manufacture products and devices with graphical user interfaces for the market. Disruptions in the customers' global supply chains may create delays in the production processes of equipment manufacturers and reduce their production volume, which particularly affects net sales accrued from distribution licenses.

In addition to organic growth, the company also actively explores acquisitions that support its strategy. Qt Group may be subject to risks related to new markets as a result of acquisitions. The integration of acquired products, business operations and personnel also involve various risks.

Exchange rate fluctuations, particularly between the US dollar and euro, may have a large impact on the development of the company's net sales. Another factor contributing to considerable fluctuation in quarterly net sales and profitability in particular is the contract turnaround times which, in the major customer segment, are very long at up to 18 months.

Operating environment and market outlook

The company estimates the growth prospects for its business in the next few years as very promising. Qt Group expects that there will be strong demand for design, development and quality assurance tools, especially in the automotive, consumer electronics, medical devices and industrial automation industries.

Qt's solutions for improving the productivity of software development and user interface design provide companies with the ability to respond to the growing requirements in the software market, driven by the exponential growth of the IoT market and the increasing speed of software development life cycles. As software becomes increasingly complex and incorporated into millions of everyday devices, the demand for quality assurance tools will grow. Qt Group expects that the quality assurance and testing automation markets will continue to grow in the future.

Growth in the sales of developer licenses for devices with graphical user interfaces will also be reflected in the growth of net sales from distribution licenses. Distribution license revenue is based on the customer's production volume, which is why Qt Group's net sales can vary significantly from one quarter to the next.

Russia's armed attack on Ukraine, combined with the EU's sanctions against Russia, add to the general uncertainty in the operating environment. The war has not had significant impacts on the company's business, at least for the time being.

A general economic slowdown and uncertainty may impact Qt's customers' investment decisions and the demand for their products, which can consequently slow the growth of Qt Group's business. The weakening of the global economic situation may also affect the solvency of the company's customers.

Espoo, August 3, 2023

Qt Group Plc

Board of Directors

Financial information for January 1 – June 30, 2023

Accounting principles

This half-year financial report was prepared in compliance with IAS 34 Interim Financial Reporting. The information presented in this half-year financial report has not been audited.

The preparation of IFRS financial statements requires the application of judgement by the management to make estimates and assumptions that affect the reported amounts of assets and liabilities on the balance sheet date and the reported amounts of income and expenses for the financial year. The management also has to make judgements when applying the accounting policies of the Group. As the estimates and related assumptions are based on the management's view at the end of the review period, they include risks and uncertainties. Actual results may differ from the estimates and assumptions used. The figures shown in the income statement and balance sheet are consolidated figures. As the figures in this report are independently rounded, the sums of individual figures may deviate from the sum figures shown.

SEGMENT REPORTING

Qt Group reports one business segment. The reported segment covers the entire Group, and its figures are congruent with the consolidated figures.

INFORMATION ON PRODUCTS AND SERVICES

Qt Group reports its net sales by type as follows: License sales and consulting, and support and maintenance revenue. License sales includes developer licenses and distribution licenses (runtimes).

EUR 1,000	4-6/2023	4-6/2022	Change, %	1-6/2023	1-6/2022	Change, %	1-12/2022
License sales and consulting	39,981	31,593	26.5%	76,130	58,649	29.8 %	136,355
Maintenance revenue	3,488	5,496	-36.5%	7,309	10,012	-27.0 %	18,963
Total	43,469	37,090	17.2%	83,440	68,661	21.5 %	155,318

NET SALES AT COMPARABLE CURRENCIES

Qt Group Plc has applied the guidance from ESMA (European Securities and Markets Authority) on Alternative Performance Measures and presents the following alternative performance measures in addition to its consolidated IFRS financial statements: Net sales at comparable exchange rates and EBITA.

The alternative performance measure, 'net sales at comparable exchange rates', provides investors with information for comparison between reporting periods by illustrating the company's operative net sales development independent of exchange rates. The percentage of change in net sales at comparable exchange rates is calculated by translating the net

sales from the comparison period 2022 with the actual exchange rates of the reporting period 2023 and by comparing the reported net sales in 2023 with the calculated 2022 net sales at comparable exchange rates.

EUR 1,000	4-6/2023	4-6/2022	1-6/2023	1-6/2022
Net sales	43,469	37,090	83,440	68,661
Effect of exchange rates		-566		102
Net sales at comparable exchange rates	43,469	36,524	83,440	68,763

OPERATING PROFIT EBITA AND EBITA-%

Operating profit (EBITA) and EBITA %. Operating profit (EBITA) is presented because it reflects the Group's operational performance better than Operating profit (EBIT). Operating profit (EBITA) does not include amortization of fair value adjustments at acquisitions. EBITA, % presents Operating profit (EBITA) as a percentage share of the revenue. The table below shows a reconciliation between Operating profit (EBITA) and Operating profit (EBIT).

EUR 1,000	4-6/2023	4-6/2022	1-6/2023	1-6/2022	1-12/2022
Operating profit (EBIT)	10,484	9,052	16,277	13,720	36,870
Amortization on fair value adjustments at acquisitions	2,008	919	4,015	1,838	5,378
Operating profit (EBITA)	12,492	9,971	20,292	15,558	42,249

Consolidated income statement

EUR 1,000	4- 6/2023	4- 6/2022	Change, %	1- 6/2023	1- 6/2022	Change, %	1- 12/2022
Net sales	43,469	37,090	17.2%	83,440	68,661	21.5%	155,318
Other operating income	12	11	6.6%	17	22	-25.1%	64
Materials and services	-980	-1,590	-38.4%	-2,292	-3,392	-32.4%	-6,915
Personnel expenses	-21,544	-17,824	20.9%	-44,135	-34,812	26.8%	-74,816
Depreciation, amortization and impairment	-2,771	-1,665	66.4%	-5,540	-3,310	67.4%	-8,382
Other operating expenses	-7,702	-6,969	10.5%	-15,213	-13,450	13.1%	-28,400
Operating result	10,484	9,052	15.8%	16,277	13,720	18.6%	36,870
Financial income and expenses (net)	-450	1,476		-930	1,733		776
Profit before taxes	10,034	10,528	-4.7%	15,346	15,453	-0.7%	37,646
Income taxes	-2,129	-342	522.1%	-3,053	-1,422	114.7%	-3,345
Net profit for the review period	7,905	10,186	-22.4%	12,293	14,031	-12.4%	34,301
Other comprehensive income:							
Items which may be reclassified subsequently to profit or loss:							
Exchange differences on translation of foreign operations	-138	-181	-23.9%	-417	-143	192.5%	-162
Total comprehensive income for the review period	7,767	10,005	-22.4%	11,876	13,888	-14.5%	34,138
Distribution of net profit for the review period:							
Parent company shareholders	7,905	10,186	-22.4%	12,293	14,031	-12.4%	34,301
Distribution of comprehensive income for the review period:							
Parent company shareholders	7,767	10,005	-22.4%	11,876	13,888	-14.5%	34,138
Earnings per share (EPS), EUR	0.31	0.41	-23.5%	0.48	0.56	-13.6%	1.36
EPS adjusted for dilution, EUR	0.31	0.40	-21.6%	0.48	0.55	-11.5%	1.36

Consolidated statement of financial position

ASSETS

EUR 1,000	30.6.2023	30.6.2022	31.12.2022
Non-current assets			
Goodwill	43,383	25,412	43,383
Other intangible assets	51,270	24,602	55,362
Tangible assets	5,963	6,256	5,430
Long-term receivables	122	363	362
Contract assets ¹	4,066	6,247	6,207
Deferred tax assets	904	658	760
Total non-current assets	105,707	63,537	111,505
Current assets			
Trade receivables	41,073	26,971	39,916
Other receivables	8,746	5,033	10,863
Contract assets ¹	7,507	6,139	7,003
Cash and cash equivalents	26,821	18,615	8,815
Total current assets	84,148	56,759	66,597
Total assets	189,855	120,296	178,102

¹ Additional line items were added to provide more detailed information on contract assets.

SHAREHOLDERS' EQUITY AND LIABILITIES

EUR 1,000	30.6.2023	30.6.2022	31.12.2022
Shareholders' equity			
Share capital	500	500	500
Unrestricted shareholders' equity reserve	54,769	45,575	54,742
Own shares	-9,960	-9,960	-9,960
Translation difference	27	464	445
Retained earnings	41,427	4,862	6,700
Net profit for the review period	12,293	14,031	34,301
Total shareholders' equity	99,057	55,472	86,727
Liabilities			
Long-term interest-bearing liabilities	26,386	2,640	26,135
Deferred tax liabilities	15,064	7,358	16,237
Other long-term liabilities	10,165	3,753	12,567
Total long-term liabilities	51,615	13,751	54,939
Short-term interest-bearing liabilities	2,666	17,295	2,024
Accounts payable	2,095	1,966	2,575
Other short-term liabilities	34,422	31,812	31,838
Total short-term liabilities	39,183	51,073	36,436
			-
Total liabilities	90,798	64,824	91,375
Total shareholders' equity and liabilities	189,855	120,296	178,102

Consolidated cash flow statement

EUR 1,000	1.1.-30.6.2023	1.1.-30.6.2022	1.1.-31.12.2022
Result before taxes	15,346	15,453	37,646
Adjustment to net profit			
Depreciation and amortization	5,540	3,310	8,382
Other adjustments	680	-819	1,029
Settlement of share-based payment	0	-21,862	-23,314
Change in working capital			
Change in trade and other receivables	2,718	-1,870	-15,331
Change in accounts payable and other liabilities	-2,217	-1,301	-5,763
Interest paid	-304	-129	-260
Other financial items	439	1,475	527
Tax paid	-915	-1,506	-6,812
Cash flow from operations	21,288	-7,248	-3,896
Purchase of tangible and intangible assets	-347	-634	-1,190
Payment for acquisition of subsidiary, net of cash acquired	-1,835	-2,851	-25,826
Cash flow from investments	-2,181	-3,485	-27,016
Changes in lease liabilities	-948	-1,093	-2,238
Share subscriptions based on stock options 2016	27	419	739
Issue of treasury shares	0	12,240	14,511
Repayment of short-term borrowings	0	0	-15,000
Proceeds from long-term borrowings	0	0	24,000
Cash flow from financing	-921	11,566	22,012
Change in cash and cash equivalents	18,186	834	-8,900
Cash and cash equivalents at beginning of period	8,815	17,374	17,374
Net foreign exchange difference	-179	408	341
Cash and cash equivalents at end of period	26,821	18,615	8,815

Consolidated statement of changes in shareholders' equity

EUR 1,000	Share capital	Unrestricted shareholders' equity reserve	Own shares	Translation difference	Retained earnings	Total shareholders' equity
Shareholders' equity 1 January 2022	500	36,072	-18,351	607	32,742	51,570
Comprehensive income for the period						
Net profit for the review period					14,031	14,031
Comprehensive income				-143		-143
Stock option and equity incentive program		419	5,235		-27,880	-22,227
Issue of treasury shares		9,084	3,157			12,240
Shareholders' equity 30 June 2022	500	45,574	-9,960	464	18,893	55,472
Shareholders' equity 1 January 2023						
Shareholders' equity 1 January 2023	500	54,742	-9,960	445	41,001	86,727
Comprehensive income for the period						
Net profit for the review period					12,293	12,293
Comprehensive income				-417		-417
Stock option and equity incentive program		27			427	454
Issue of treasury shares						
Shareholders' equity 30 June 2023	500	54,769	-9,960	27	53,721	99,057

Group's contingent liabilities

EUR 1,000	30.6.2023	30.6.2022	31.12.2022
Pledges given on own behalf			
Guarantees	637	576	576
Pledges and contingent liabilities total	637	576	576

Share and shareholders

At the end of June 2023, Qt Group held 79,000 treasury shares, representing 0.3 percent of the total number of listed shares. On June 30, 2023, the number of Qt Group Plc shares outstanding was 25,391,211 (25,188,698). On June 30, 2023, the company had a total of 42,250 shareholders, including nominee-registered shares, according to Euroclear Finland Oy. The company did not receive flagging notifications during January-June 2023.

10 largest shareholders on June 30, 2022

Shareholder	Number of shares and votes	Percentage of shares and votes
1. Ingman Group	5,450,000	21.4 %
2. Swedbank Robur Fonder	866,000	3.4 %
3. Ilmarinen Mutual Pension Insurance Company	860,000	3.4 %
4. Varma Mutual Pension Insurance Company	759,491	3.0 %
5. Vanguard	701,445	2.8 %
6. Kari Karvinen	700,049	2.7 %
7. Norges Bank	484,617	1.9 %
8. Matti Savolainen	452,785	1.8 %
9. Aktia Asset Management	418,801	1.6 %
10. Juha Varelius	400,982	1.6 %
Total	11,094,170	43.6 %

Data of largest shareholders according to Modular Finance AB and Euroclear Finland Oy.

Distribution of holdings by number of shares held on June 30, 2023

Number of shares	Percentage of shareholders	Percentage of shares and votes
1–100	81.1	3.7
101–1,000	16.8	7.9
1,001–10,000	1.8	7.3
10,001–100,000	0.2	10.4
100,001–1,000,000	0.1	25.5
1,000,001–9,999,999	0.0	45.1
Total	100.0	100.0

Shareholding by sector on June 30, 2023

Shareholder by sector	Percentage of shareholders	Percentage of shares
Non-financial corporations	4.3	25.7
Financial and insurance corporations*	0.2	27.0
General government	0.0	9.1
Not-for-profit institutions	0.4	0.6
Households	94.8	31.6
Foreign holding	0.3	6.1
*including nominee-registered	-	25.6

Information on shareholding by number of shares and by sector is based on data by Euroclear Finland Oy.

Calculation formulas for key figures

RETURN ON EQUITY

$$\frac{(\text{PROFIT/LOSS BEFORE TAXES} - \text{TAXES})}{\text{Shareholders' equity} + \text{minority interest (average)}} \times 100$$

RETURN ON INVESTMENT

$$\frac{(\text{PROFIT/LOSS BEFORE TAXES} + \text{INTEREST AND OTHER FINANCING COSTS})}{\text{Balance sheet total} - \text{non-interest-bearing liabilities (average)}} \times 100$$

GEARING

$$\frac{\text{INTEREST-BEARING LIABILITIES} - \text{CASH, BANK RECEIVABLES AND FINANCIAL SECURITIES}}{\text{Shareholders' equity}} \times 100$$

EQUITY RATIO

$$\frac{\text{SHAREHOLDERS' EQUITY} + \text{MINORITY INTEREST}}{\text{Balance sheet total} - \text{advance payments received}} \times 100$$

Consolidated key figures

EUR 1,000	4-6/2023	4-6/2022	1-6/2023	1-6/2022	1-12/2022
Net sales	43,469	37,090	83,440	68,661	155,318
Operating profit (EBITA)	12,492	9,971	20,292	15,558	42,249
EBITA, %	28.7%	26.9%	24.3%	22.7%	27.2%
Operating profit (EBIT)	10,484	9,052	16,277	13,720	36,870
EBIT, %	24.1%	24.4%	19.5%	20.0%	23.7%
Net profit	7,905	10,186	12,293	14,031	34,301
% of net sales	18.2%	27.5%	14.7%	20.4%	22.1%
Return on equity, %	8.5%	19.0%	13.2%	26.2%	49.6%
Return on investment, %	8.5%	12.6%	13.1%	19.1%	41.5%
Interest-bearing liabilities ¹	29,051	19,934	29,051	19,934	28,159
Cash and cash equivalents ¹	26,821	18,615	26,821	18,615	8,815
Net gearing, % ¹	2.3%	2.4%	2.3%	2.4%	22.3%
Equity ratio, % ¹	56.6%	52.7%	56.6%	52.7%	52.8%
Earnings per share (EPS), EUR	0.31	0.41	0.48	0.56	1.36
Diluted earnings per share, EUR	0.31	0.40	0.48	0.55	1.36
Personnel, on average	717	574	708	555	603

¹ At the end of the period